

Sales per Square Foot of Sores in U.S. Shopping Centers

TYPE OF STORE	Super Regional Shopping Centers		Regional Shopping Centers		Community Shopping Centers		Neighborhood Shopping Centers	
	Median Sales per Sq. Ft.	Median GLA in Sq. Ft.	Median Sales per Sq. Ft.	Median GLA in Sq. Ft.	Median Sales per Sq. Ft.	Median GLA in Sq. Ft.	Median Sales per Sq. Ft.	Median GLA in Sq. Ft.
General Merchandise	\$176.18	117,030	\$141.85	66,582	\$148.87	25,788	\$103.01	8,376
Food	365.63	1,128	359.29	1,200	336.30	16,500	347.10	29,000
Food Services	459.36	795	367.14	1,216	280.19	2,261	224.28	1,750
Clothing & Accessories	310.12	3,502	259.09	3,999	195.97	4,000	167.96	2,220
Shoes	283.86	2,651	224.57	3,000	198.66	3,240	165.39	2,605
Home Furnishings	354.35	2,658	209.25	5,287	204.32	5,066	147.35	3,630
Home Appliances/Music	379.00	2,489	315.05	2,676	271.31	3,104	137.85	2,240
Building Materials/Hardware		432			169.90	12,500	143.30	6,800
Automotive					266.90	4,700		3,450
Hobby/Special Interest	299.84	2,732	230.75	3,537	201.46	4,090	163.15	2,034
Gifts/Specialty	268.26	2,529	215.58	3,171	147.58	3,715	186.32	3,000
Jewelry	899.31	1,233	720.24	1,200	445.74	1,500	280.09	1,200
Liquor					321.25	3,440	254.10	2,400
Drugs	317.34	10,594			374.26	10,920	408.40	8,993
Other Retail	421.92	815	277.09	1,500	228.90	2,108	159.18	1,750
Personal Services	294.76	1,146	228.56	1,200	158.14	1,500	127.73	1,400
Entertainment/Community	74.79	3,130	74.01	7,723	88.00	5,000	86.41	2,940
Financial		147		1,290		1,800		1,600

Source: Dollars & Cents of Shopping Centers: 2004, Urban Land Institute, 2004